

Company Profile

October 2018



Johs. M. Klein Distribution A.S.

Importer of wine and spirits • Founded in 1886

Facts

Address	Priorparken 845 Postboks 839 DK-2605 Brøndby
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Telephone	+45 70 23 12 11
Fax	+45 70 23 12 12
E-mail	info@jmk.dk
Website	www.jmk.dk
Bank references	Nykredit Herlev Hovedgade 119 DK-2730 Herlev
Bank account	5472 0002024233
Bank account Iban	DK 3754720002024233
Swift	NYKBDKXX

Staff

Office		Direct telephone	Cellphone	E-mail
Søren Merrild	Managing Director	+45 39 15 00 39	+45 29 70 00 11	sm@jmk.dk
Henrik Münchow	Account Manager	+45 39 15 00 33		hm@jmk.dk
Karin Dam Olesen	Administration	+45 39 15 00 37		kdo@jmk.dk
Marianne Hansen	Customer service	+45 39 15 00 31		mah@jmk.dk
Nina Rasmussen	Purchasing	+45 39 15 00 34		nir@jmk.dk
Charlotte Strandlod Christensen	Marketing	+45 39 15 00 38		csc@jmk.dk
Warehouse/Cellars		Direct telephone		E-mail
Per Bech-Dalgaard	Warehouse Manager	+45 29 70 00 13		pd@jmk.dk
Peter Krogh	Warehouse Assistant	+45 61 30 80 74		pk@jmk.dk
Brian Voigt	Production Manager	+45 22 93 16 15		bv@jmk.dk

If there is no answer to the direct phone numbers, please call our headphone number, which is +45 70 23 12 11.

Sales reps	Off-trade	Cellphone	E-mail
Mads Bendix	Copenhagen & North Sealand	+45 29 70 00 14	mab@jmk.dk
Torben Poulsen	Funen & Jutland (south for route 15) & South Sealand	+45 29 70 00 12	top@jmk.dk
Peter Rask	Jutland (north for route 15)	+45 29 70 00 18	pra@jmk.dk
Sales reps	On-trade	Cellphone	E-mail
Jesper Søgaard	Copenhagen & Sealand	+45 29 70 00 15	jes@jmk.dk

Business hours

Office	Monday to Friday	8.30 am - 4.00 pm
Warehouse/Cellars	Monday to Friday	7.30 am - 4.00 pm

Staff

Name	Activity	Employed since
Søren Merrild	Managing Director	1984
Karin Dam Olesen	Administration	1988
Henrik Münchow	Account Manager	2002
Nina Rasmussen	Purchasing	2005
Marianne Hansen	Customer service	2014
Charlotte Strandlod Christensen	Marketing coordinator	1990
Torben Poulsen	Sales rep - Off-trade	2001
Peter Rask	Sales rep - Off-trade	2017
Mads Bendix	Sales rep - Off-trade	2018
Jesper Søgaard	Sales rep - On-trade	2013
Brian Voigt	Production Manager	2001
Per Bech-Dalgaard	Warehouse Manager	2004
Peter Krogh	Warehouse assistant	2016

History

Johs M. Klein senior founded the company in 1886. Later Johs. M. Klein Junior took over, and in 1966 Mr. Jørgen Dam (1926 - 2011) became sole proprietor of Johs. M. Klein & Co. In 1993, the private owned company was transformed into a Limited Company named Johs. M. Klein Distribution A/S but the basic idea of the firm did not change. Søren Merrild – who joined Johs. M. Klein in 1984 – is since 1993 partner, and has now acquired the share majority of the company.

The company worked as traditional agent up to the beginning of the sixties but hereafter it took more and more the role of a distributor to the wholesale trade. Starting in a small cellar of 150 m² Johs. M. Klein Distribution A/S is now located in a rented warehouse of approx. 2300 m² and operates as agent for foreign wines and spirits producers, distributor to the wholesale trade, and in addition hereto the company is also an important supplier to chains of supermarkets, wine shops as well as to the On-trade sector throughout Denmark.

Activities, facilities and computer systems

- Import and export.
- 2300 m² warehouse/cellars and production facilities.
- Production of Bitter and Snaps (Eau-de-Vie).
- Bottling facilities for spirits.
- Sales and distribution.
- Marketing.
- Visma Business.
- Microsoft Office.
- Adobe CC 2018.



Original Dr. Nielsen's Bitter

- We have produced Original Dr. Nielsen's Bitter since 1988.
- The sale in 2017 was approx. 353.000 bottles.

Original Frøken Nielsens Sommersnaps

- We have produced Original Frøken Nielsens Sommersnaps since 2004.
- The sale in 2017 was approx. 10.400 bottles.

Agent and distributor for

A		
2008	Andeluna Cellars	Mendoza, Argentina
1994	Château Anthonic	Moulis, France
B		
1999	Bardinet S.A.	Blanquefort, France
1999	Jim Barry Wines	Clare Valley, Australia
2002	Tenuta Olim Bauda	Piemonte, Italy
1925	Maison Albert Bichot	Beaune, France
1967	Gabriel Boudier	Dijon, France
C		
2015	Tenuta Carobbio	Panzano, Italy
2004	Chartreuse	Voiron, France
2016	Domaine Philippe Chavy	Puligny Montrachet, France
2012	Coates & Seely	Hampshire, England
2018	Domaine Collotte	Marsannay La Cote, England
1989	Viña Cousiño-Macul	Maipo Valley, Chile
1983	Domaine Coquerel	Milly, France
2008	Cristom Vineyards	Oregon, US
D		
1980	Delamain Cognac	Jarnac, France
2012	Clarence Dillon Wines	Talence, France
2004	Domaine de Disznókő	Tokaji, Hungary
1983	Dominus Estate	Napa Valley, US
E		
2009	Schloss Esterházy	Burgenland, Austria
F		
2014	Bodegas Gran Feudo	Navarra, Spain
2016	Freeman Vineyard & Winery	Napa Valley, US
H		
2016	Hendry Wines	Napa Valley, US
I		
1990	Inver House Distillers	Airdrie, Scotland
L		
2007	Domaines Comte de Lamy	Corbières, France
2002	Bodegas Larchago	Rioja Alavesa, Spain
M		
1957	Madeira Wine Company	Funchal, Madeira
1959	Maraska	Zadar, Croatia
1967	G.E. Massenez	Villé, France
2004	McManis Family Vineyards	Ripon California, US
1987	J.P. Ménard	Cognac, France
1970	Joseph Mellot S.A.	Sancerre, France
2005	Château Monluc	Saint Puy, France
2015	Château Minuty	Provence, France
1950	J.M. Monmousseau	Montrichard, France
2011	Monteverro	Toscana, Italy
2011	Morlet Family Vineyards	Napa Valley, US
1981	Ets. Jean-Pierre Moueix	Libourne, France
2005	Bodegas Murviedro	Valencia, Spain
N		
2002	Nautilus Estate	Marlborough, New Zealand
1998	Negociants International (Yalumba)	Barossa Valley, Australia
1886	Quinta do Noval	Douro Valley, Portugal
P		
1988	Château Paveil de Luze	Margaux, France
1988	Rio de Plata S.A.	Guadalajara Jal, Mexico
S		
2012	Paul Sapin	Saône-et-Loire, France
1980	Strega Alberti Benevento	Roma, Italy

Agent and distributor for

T

1970	Champagne Taittinger	Reims, France
2006	Les Tourelles de Longueville (Château Pichon-Longueville Baron)	Pauillac, France
2016	Tricycle Wine	Napa Valley, US

V

1930	A.R. Valdespino	Jeres de la Frontera, Spain
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Negotiation of

B

2017	Az. Agr. Balgera	Lombardia, Italy
2017	Weingut J.B. Becker	Rheingau, Germany

C

2017	Az. Agr. Val delle Corti	Tuscany, Italy
2017	Az. Agr. Croatto	Friuli-Venezia Giulia, Italy
2017	Az. Agr. Curto	Piemonte, Italy

D

2017	Az. Agr. Meroi Davino	Friuli-Venezia Giulia, Italy
2017	Weingut Dönnhoff	Nahe, Germany

G

2017	Forstmeister Geltz-Zilliken	Saar, Germany
2017	Az. Agr. Ronco del Gnemiz	Friuli-Venezia Giulia, Italy

L

2017	Fattoria San Lorenzo	Marche, Italy
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M

2017	Az. Agr. Le Marie	Piemonte, Italy
2017	Az. Agr. Miani	Friuli-Venezia Giulia, Italy
2017	Az. Agr. Montecalvi	Tuscany, Italy
2017	Az. Agr. Monteforche	Veneto, Italy

N

2017	Net-Otium	Friuli-Venezia Giulia, Italy
2017	Az. Agr. Manni Nössing	Alto Adige, Italy

P

2017	Az. Agr. La Pieve	Tuscany, Italy
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R

2017	Az. Agr. Francesco Rinaldi & Figli	Piemonte, Italy
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S

2017	Weingut Selbach-Oster	Mosel, Germany
2017	Az. Agr. Selvanova	Campania, Italy
2017	Weingut Schloss Sommerhausen	Franken, Germany
2017	Az. Agr. Socré	Piemonte, Italy

T

2017	Az. Agr. Terenzuola	Tuscany, Italy
2017	Az. Agr. Le due Terre	Friuli-Venezia Giulia, Italy
2017	As. Agr. Tiezzi	Tuscany, Italy
2017	Trevisiol	Veneto, Italy

V

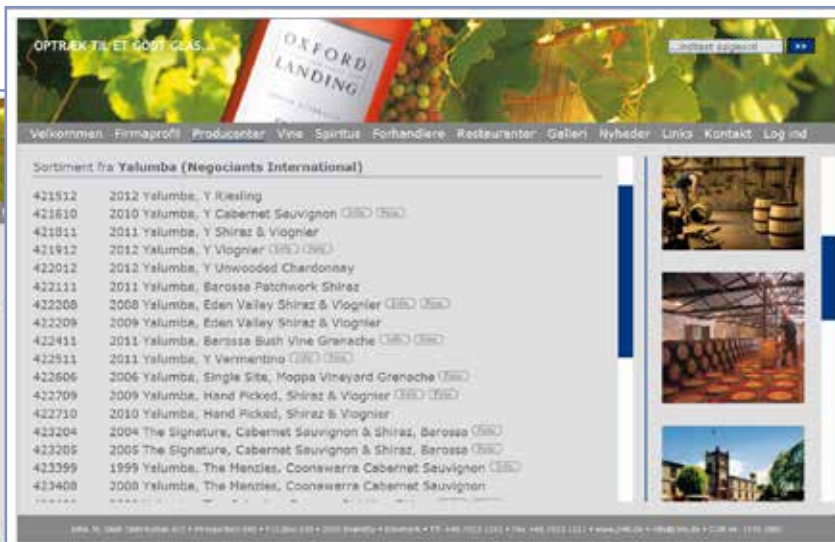
2017	Fattoria di Palazzo Vecchio	Tuscany, Italy
2017	Az. Agr. Ronc di Vico	Friuli-Venezia Giulia, Italy
2017	Schloss Vollrads	Rheingau, Germany



www.jmk.dk is brewing a good glass ... and there is plenty of information about our suppliers and their products.

On the pages Wines and Spirits you can find information about the products and on the Gallery page you can download pictures in high and low resolution.

On the news, visit our newsletters, which includes launches of new products in our range and other interesting information.



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